### HAWAII'S LARGEST MEDIA COMPANY



MARINE CONSERVATION



CONSOLIDATED MEDIA PORTFOLIO

/()/

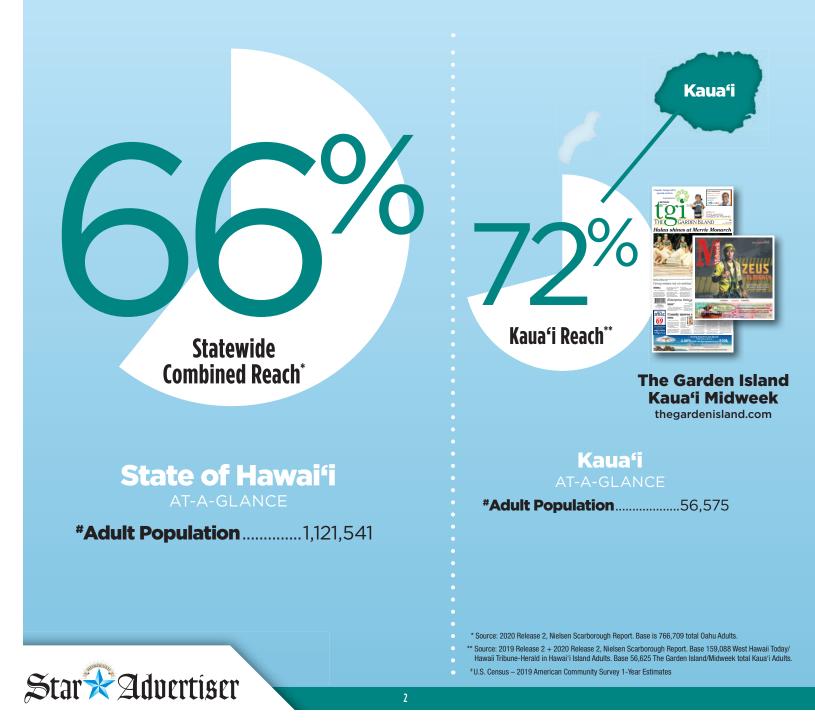




THE PULSE OF PARADISE

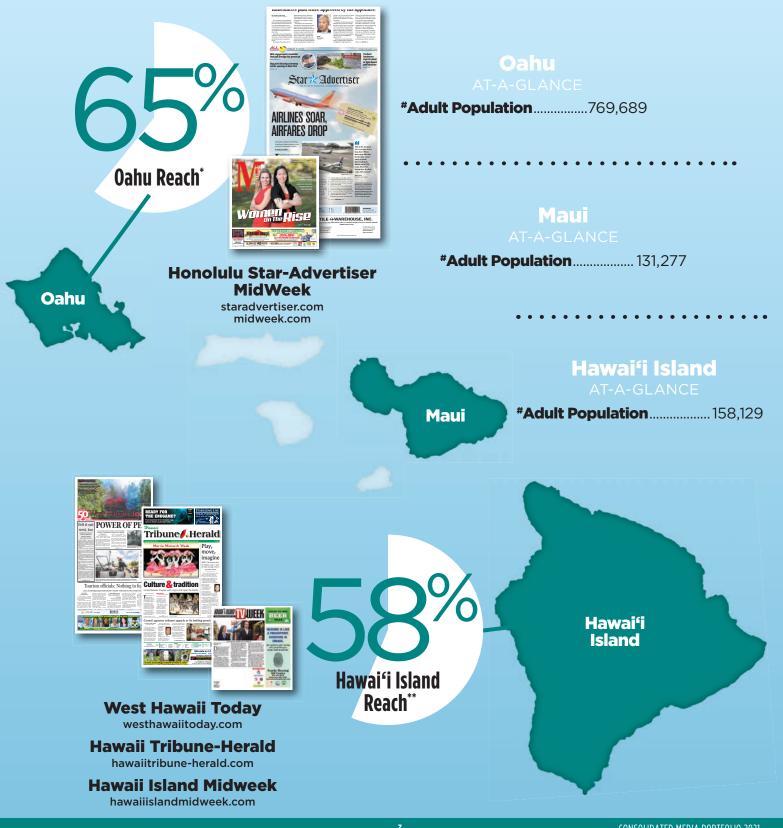
### REACH STATEWIDE REACH

Oahu Publications Inc. is Hawaii's largest media company. Its products reach **66% of adults on Oahu, Kaua'i and Hawai'i Island combined.** 





### PORTFOLIO OF PRODUCTS HONOLULU STAR-ADVERTISER



### reach CIRCULATION



Star-Advertiser								
	Sunday	Mon-Fri Avg.	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Star-Advertiser Print	106,535	93,512	96,537	77,550	97,049	97,098	98,164	-
Star-Advertiser Digital Replica	5,962	5,790	5,931	5,878	5,739	5,823	5,624	9,354
Star-Advertiser Digital Non-Replica	32,532	36,359	36,248	36,595	36,272	37,108	35,731	41,286
Total Star-Advertiser	145,030	135,662	138,715	120,023	139,059	140,029	139,519	50,641

### MidWeek OUSA TODAY

Affiliated Publications								
MidWeek - Oahu	-	50,068	-	-	250,338	-	-	-
MidWeek - Kauai	-	3,872	-	-	19,362	-	-	-
MidWeek - Hawaii	-	8,055	-	-	40,273	-	-	-
USA Today - Hawaii	-	2,055	2,030	2,012	2,026	2,025	2,182	-
Total Affiliated Publications	-	64,050	-	-	311,999	-	-	-

Total Star-Advertiser	Sunday	Mon-Fri Avg.	Monday	Tuesday		Thursday	Friday	Saturday
and Affiliated Publications	145,030	191,570	140,745	132,035	451,058	142,054	141,701	50,641

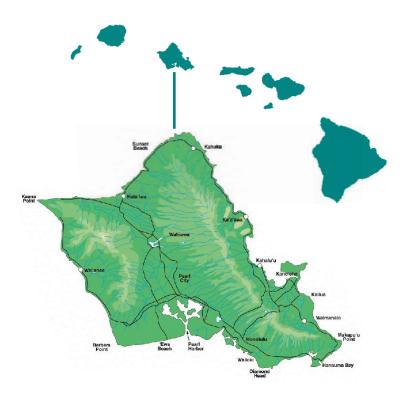
THE GARDEN ISLAND	RDEN ISLAND Herald West Hawaii Today							
Neighbor Islands			_					
The Garden Island	6,435	6,667	6,449	6,636	6,719	6,780	6,749	2,091
Hawaii Tribune-Herald	10,946	9,580	9,810	9,714	9,366	9,375	9,636	-
West Hawaii Today	5,729	4,716	4,780	4,691	4,644	4,643	4,832	-
Total Neighbor Island	ls 23,110	20,963	21,039	21,041	20,729	20,798	21,208	2,091

Grand Total Combined	Sunday	Mon-Fri	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	168,140	220,674	161,784	143,076	471,787	162,852	162,909	52,731





### about OAHU



#### **ABOUT OAHU**

- Oahu is the third largest Hawaiian island in size, but primarily defined by the state capital of Honolulu, the most populous city in Hawaii.
- There are 769,689 adults on Oahu
- 50% are male, and 50% are female
- 31% are 18-34 years old, 31% are 35-54 years old and 37% are 55 years old or older
- 43% of Oahu's population is Asian, 21% is white, 10% is Pacific Islander, 3% is another single race and 23% has 2 or more races.
- 53% of households are married-couple families
- 33% of households have children 17 or younger
- 62% of adults 25+ have some college education or higher
- The median household income is \$85,857
- 56% of households are owner-occupied
- The median home value is \$678,200

Source: U.S. Census - 2019 American Community Survey 5-Year Estimates









staradvertiser.com



**Print Replica e-Edition** 



Mobile



Tablet

Chief Revenue Officer J. David Kennedy......(808) 529.4818 dkennedy@staradvertiser.com

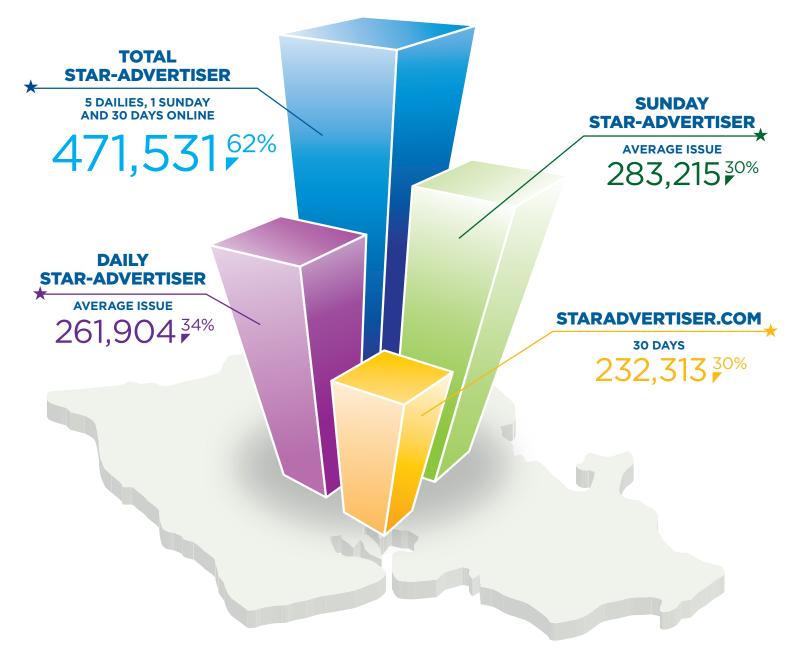


Director of Advertising Darin Nakakura......(808) 529.4726 dnakakura@staradvertiser.com

Director of Advertising Kenny Harrison.....(808) 529.4351 kharrison@staradvertiser.com

### REACH STAR-ADVERTISER READERSHIP

A week in print and a month online with the Star-Advertiser reaches **62% of Oahu adults.** 

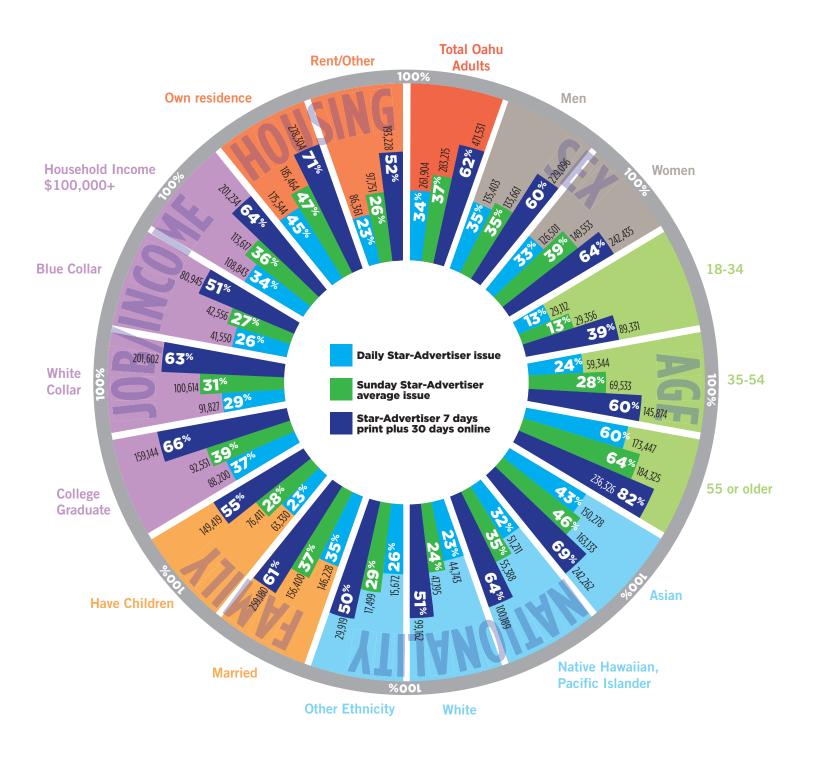




Source: 2020 Release 2, Nielsen Scarborough. Base is 766,704 total Oahu Adults



### REACH DEMOGRAPHIC GROUPS



Source: 2020 Release 2, Nielsen Scarborough. Base is 766,709 total Oahu Adults.

### PORTFOLIO OF PRODUCTS HONOLULU STAR-ADVERTISER



### HONOLULU STAR-ADVERTISER

#### staradvertiser.com

- Hawaii's largest newspaper, and Oahu's only daily newspaper publishes 7 days a week
- Honolulu Star-Bulletin (est. 1882) and The Honolulu Advertiser (est. 1856) merged to launch Honolulu Star-Advertiser in June 2010
- Award-winning journalism covering local, state, national and world news for Oahu and neighbor islands
- State of Hawaii's largest news and advertising operation
- 2018 Mega-Innovation Award winner
- Nation's 9th largest daily newspaper with 220,674 copies distributed per day

### The Honolulu Star-Advertiser **is read by nearly 7 out of 10 Oahu adults** each week.

daily circulation 93,512 sunday circulation 106,535

## DAILY OAHU READERSHIP

sunday oahu readership 283,215,<sup>37%</sup> WEEKLY READERSHIP

WEEKLY READERSHIP + 7 DAYS ONLINE

445,788,

WEEKLY READERSHIP + 30 DAYS ONLINE

471,531,62%







# PORTFOLIO OF PRODUCTS STARADVERTISER.COM

A week in print and a month online with the Star-Advertiser reaches nearly **7 out of 10 Oahu adults.** 





• Most comprehensive and diverse array of digital products in the State of Hawaii.

page views 25,470,606

UNIQUE VISITORS 2,648,375 410,091 TWITTER FOLLOWERS 82,300

**FACEBOOK LIKES** 

\*Total includes Twitter followers from four accounts: Star-Advertiser (@staradvertiser) Star-Advertiser Features (@staradvfeatures) Star-Advertiser Business (@staradvbiz) Star-Advertiser Politics (@starpolitics)







### HONOLULU STAR-ADVERTISER MOBILE APP

screen views 9,307,172

UNIQUE DEVICES 52,200

downloads 159,808

Google Analytics, December 2021

### **PORTFOLIO OF PRODUCTS** OAHU COMMUNITY NEWSPAPERS

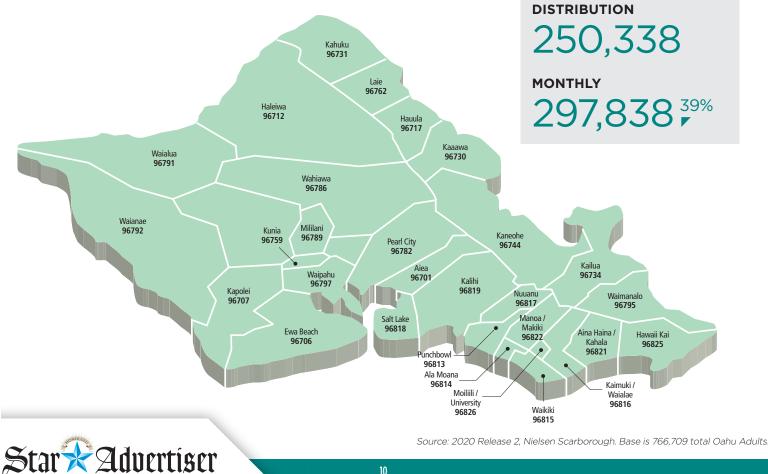


### MidWeek Oahu is direct-mailed via 2nd class mail to 250,338 residences.

## **MIDWEEK**

#### midweek.com

- Weekly community newspaper on Oahu publishes every Wednesday
- MidWeek Oahu est. 1984.
- Mailed by zip code to virtually every household on Oahu
- Delivered by U.S. Postal Service via 2nd class mail



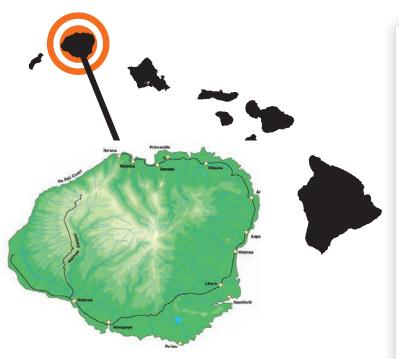


### PORTFOLIO OF PRODUCTS OAHU COMMUNITY NEWSPAPERS



Source: 2020 Release 2, Nielsen Scarborough. Base is 766,709 total Oahu Adults.

### about KAUA'I





- There are 56,575 adults on Kaua`i
- 50% are male, and 50% are female
- 25% are 18-34 years old, 32% are 35-54 years old and 43% are 55 years old or older
- 33% of Kauai's population is Asian, 32% is white, 9% is Pacific Islander, 2% is another single race and 24% has 2 or more races.
- 53% of households are married-couple families
- 30% of households have children 17 or younger
- 66% of adults 25+ have some college education or higher
- The median household income is \$83,554
- 63% of households are owner-occupied
- The median home value is \$570,700

Source: U.S. Census - 2019 American Community Survey 5-Year Estimates











Lance Takaki, Regional Sales Manager

Itakaki@staradvertiser.com ...... 808.529.4724

 Dennis Francis President

J. David Kennedy Chief Revenue Officer

#### Oahu Publications Inc.

808.529.4700

### Star Advertiser



## PORTFOLIO OF PRODUCTS KAUA'I NEWSPAPERS

## The Garden Island and Kaua'i Midweek are read by **7 out of 10 Kaua'i adults each week.**



### THE GARDEN ISLAND thegardenisland.com

- Kaua'i's only daily newspaper publishes 7 days a week
- Winner of several Pa'i awards by Hawaii Publishers' Association for Editorial Excellence

Daily circulationSunday circulationWeekly readership6,6676,43540,177





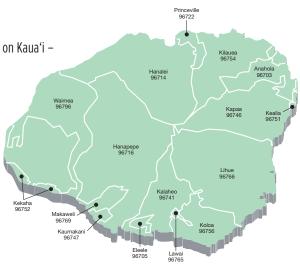
## **KAUA'I MIDWEEK**

#### kauaimidweek.com

- Weekly community newspaper on Kaua'i publishes every Wednesday
- Kauaʻi Midweek est. 2010
- Carrier delivered

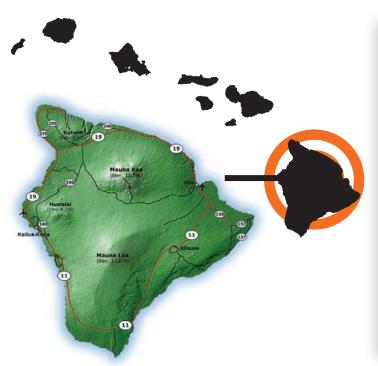


tgi + kauai midweek + tgi.com weekly readership 40,915 72%



Source: 2019 + 2020 Release 2, Nielsen Scarborough. Base is 56,625 total Kaua'i Adults.

### about HAWAI'I ISLAND







#### **ABOUT HAWAI'I ISLAND**

- There are 158,129 adults on Hawaii
- 50% are male, and 50% are female
- 25% are 18-34 years old, 30% are 35-54 years old and 45% are 55 years old or older
- 23% of Hawaii's population is Asian, 33% is white, 12% is Pacific Islander, 3% is another single race and 29% has 2 or more races.
- 48% of households are married-couple families
- 28% of households have children 17 or younger
- 63% of adults 25+ have some college education or higher
- The median household income is \$62,409
- 68% of households are owner-occupied
- The median home value is \$350,000

Source: U.S. Census - 2019 American Community Survey 5-Year Estimates

Dennis Francis President J. David Kennedy Chief Revenue Officer

#### Oahu Publications Inc.

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#### West Hawaii Today

### Star Advertiser



## PORTFOLIO OF PRODUCTS HAWAI'I ISLAND NEWSPAPERS

## Hawai'i Island newspapers are read by **58% of Hawai'i adults each week.**

Measures

gutted with a

Rusty Scalpel

### Tribune **Herald**



#### More restrictions to be eased July 8

### West Hawaii Today





## HAWAII TRIBUNE-HERALD

#### hawaiitribune-herald.com

- Daily broadsheet newspaper distributed on the Hilo-area of Hawaii's Big Island
- The newspaper is the primary news source for Hilo residents and locals
- 54% of all Hilo adults read the Hawaii Tribune-Herald every week

DAILY<br/>CIRCULATIONSUNDAY<br/>CIRCULATIONWEEKLY<br/>READERSHIPAPP9,58010,94654,0534,349

## WEST HAWAII TODAY

#### westhawaiitoday.com

- Daily broadsheet newspaper distributed on the west side of Hawaii's Big Island—North Kohala to Ka'u
- The award winning newspaper is the primary news source for the West Hawaii community, covering local, state, national and world news
- 46% of all West Hawai'i adults read West Hawaii Today every week

daily circulation 4,716

sunday circulation 5.729 weekly readership 28,224



### HAWAII ISLAND MIDWEEK

#### hawaiiislandmidweek.com

- Total Market Coverage
- Publication date is Wednesday.

distribution 40,273

Source: Nielsen Scarborough 2019 Release 2 + 2020 Release 2. Base is 158,088 total Hawaii County Adults.

## PORTFOLIO OF PRODUCTS AFFILIATED PUBLICATION

### USA TODAY HAWAI'I EDITION

- Daily newspaper publishes 5 days a week, Monday - Friday
- Home delivered statewide
- An edition of USA Today with Hawai'i specific editorial and advertising
- Available at Starbucks, ABC Stores, 7-11's, major grocers, military bases, and numerous hotels statewide.

DAILY CIRCULATION 2,055





# PORTFOLIO OF PRODUCTS





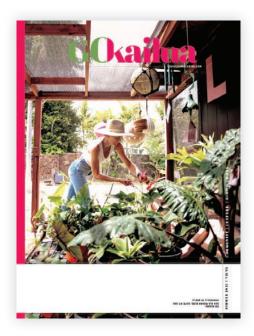
### HILUXURY hiluxury.com

- Luxury magazine publishes 6 times a year
- Luxury magazine catering to Hawai'i's elite with high-quality editorial and visual content
- Mailed and carrier delivered to Oahu homes
- Available at these Hawaii luxury hotels: Halekulani, The Kahala Resort, The Trump International Tower, Four Seasons Hualalai, Four Season Maui, Mauna Lani Bay Hotel, limited distribution to Kukio, and Hotel Wailea
- Available at Oahu newsstands and bookstores, select United Airlines red carpet lounges, and American Airline Premiere Lounges

2017 Maggie Finalist • Lifestyle Magazine

- 2016 Maggie Certificate of Excellence
- Special Interest Magazine
  - Best Series of Editorial Photographs
- 2015 AAF Pele Bronze
  - Single Photograph
- 2015 Maggie Certificate of Excellence
  - Special Interest Magazine
  - Best Series of Editorial Photographs
- 2014 Maggie Certificate of Excellence
  - Lifestyle Magazine
  - Best Series of Articles
  - Best Interview or Profile
  - Best Regularly Featured Departments

# PORTFOLIO OF PRODUCTS COMMUNITY MAGAZINES



## **GO KAILUA**

#### gokailuamagazine.com

- Community magazine publishes 4 times a year (Spring, Summer, Fall and Holiday issues)
- A magazine for Kailua full of information about shopping, dining, activities and events in the neighborhood.
- Direct-mailed to homes in the close-knit community of Kailua



### **GO KAPOLEI** gokapoleimagazine.com

- Community magazine publishes 4 times a year (Spring, Summer, Fall and Holiday issues)
- A magazine for Kapolei full of information about shopping, dining, activities and events in the neighborhood.
- Direct-mailed to homes in the close-knit community of Kapolei



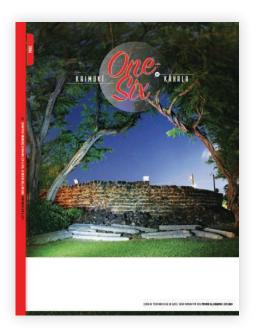


### PORTFOLIO OF PRODUCTS COMMUNITY MAGAZINES



### VERT KAKA'AKO

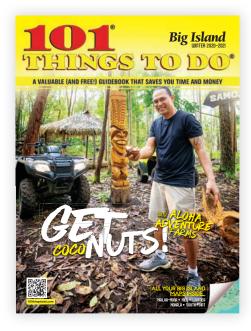
- Distributed four times a year to over 8,000 condominiums in the Kaka'ako/Ward area along with an additional 7,000 copies to various single copy outlets.
- Contains lively editorial and photos concentrating on people places and things that are happening in the Kaka'ako vicinity.
- Vert Kaka'ako offers a strong sense of community to its readers embracing young single adults and families
- The neighborhood of Kaka'ako resonates with an authentic hip cool vibe which is captured in Vert Kaka'ako



### **ONE-SIX**

- One-Six magazine is a quarterly magazine that shines a light on the 96816 neighborhoods bringing to life the stories of its businesses, people, places and events.
- It connects the reader to the latest in dining, shopping and entertainment, while reflecting on the unique qualities of the charming communities of Kaimuki to Kahala.

### PORTFOLIO OF PRODUCTS TOURISM PUBLICATIONS



### **101 THINGS TO DO** 101thingstodo.com

- Visitor/tourist magazines publishes 3 times a year
- 101 Things To Do Oahu, Kauaʻi, Big Island, and Maui editions
- Provides Hawai'i visitors with innovative and valuable vacation planning ideas. Learn about at least 101 distinctive things to do on each island.
- Available free in high traffic tourist locations including: airports, hotels, shopping centers, restaurants, key attractions, visitor centers, museums, art galleries, Chamber of Commerce, and beaches.



### enterprise National Alamo DRIVE MAGAZINE drivemagazine.com

- The official magazine of Enterprise, Alamo and National Rental Cars in Hawaiʻi – publishes 3 times a year
- Drive Oahu, Kaua'i, Big Island, and Maui editions
- Provides Hawaii visitors with innovative and valuable vacation planning ideas.
- Available free in high traffic tourist locations including: airports, hotels, shopping centers, restaurants, key attractions, visitor centers, museums, art galleries, Chamber of Commerce, and beaches.

### Star 🛠 Advertiser



# FULL-SERVICE ADVERTISING AGENCY

### **OAHU MEDIA GROUP**

#### oahumediagroup.com

OMG is Hawaii's agency of choice for brands in need of a full-service advertising, marketing and promotions partner. Associated with Hawaii's largest media company, OMG offers decades of marketing experience combined with award-winning creative and a rare passion for your business or organization.

#### **RESEARCH MANAGEMENT & ANALYSIS**

You can't achieve something if you can't measure it.

#### **BRAND MARKETING & CONSULTATION**

Your brand is your organization's personality and reputation in the marketplace.

**MEDIA STRATEGY & PLANNING** Speak-up in an increasingly cluttered and competitive world.

#### **CREATIVE DESIGN & PRODUCTION**

How you say it is just as important as what you're saying.

**PROMOTIONS & EVENTS** 

In today's high-tech world, high-touch is more important than ever.

#### **PUBLIC RELATIONS**

If you don't tell your own story, someone else will.







#### **CLIENTS INCLUDE:** AirAsia

Ali Asia Longs Drugs/CVS Hawaii Nissan Hawaii Chamber of Commerce Hawaii Saint Louis School Sacred Hearts Academy Ballet Hawaii Assets School Island Energy Hawaii/Texaco Hawaii







01

# PORTFOLIO OF PRODUCTS DIGITAL BILLBOARD NETWORK

### DIGITAL BILLBOARD





#### **INNOVATIVE TECHNOLOGY**

Site View is a sophisticated solution that plays videos (advertiser, newspaper and retailer content). As the video content is playing, the computer captures demographic data related to the viewers, such as age and gender.



#### DEMOGRAPHIC DETECTION

Using our proprietary dynamic face tracking technology we can see who is in the store and viewing your message so your marketing can be strategically targeted to those demographics.



#### **MONTHLY REPORTS**

Receive detailed reports of who actually viewed your spots. Monitor your advertising and choose where you want your messages to be seen or heard.



#### ADVERTISING FREQUENCY

Take advantage of massive ad frequency. Each network only has 15 advertisers which means your video would play once every 8 minutes.



#### **NUMEROUS RETAILER NETWORKS** Enjoy the benefits of high retailer traffic & audience as well as attractive geographic locations.





loha



AND MANY MORE!





### **PORTFOLIO OF PRODUCTS** 7-ELEVEN COOLER MARKETING



TOTAL VIEWS

April 2021 Views





### Take advantage of massive views and **impressions** across the 7-Eleven network.

TOTAL IMPRESSIONS 1.5 Million 3.4 Million

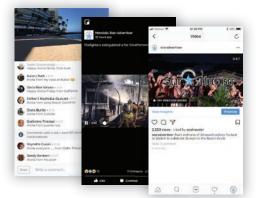


### Reach a large audience including a younger market.

21-30	31-44	45+	21-44
Age group	age group	Age group	age group
34%	37%	25%	71%
male 61%	Female 39%	Pre-Covid-19 Viewership Percentages of 7-Eleven racks	

# ONLINE SERVICES

## STAR 🛧 MEDIA









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#### **EXCLUSIVE EMAIL BLASTS**

Send custom targeted messages to specific audience segments.

#### **TARGETED EMAIL BLASTS**

Email database built on information obtained through opt-in online surveys, e-subscriptions, e-registrations, and our extensive network of permission-based websites.

#### **SOCIAL MEDIA POSTS & VIDEO**

Leverage OPI's social media platforms to add credability and expand your reach.

#### **IN-CONTENT VIDEOS**

Engage a captive Star-Advertiser reader audience as videos pop up and play within news stories.

#### **NATIVE ADVERTISING**

Creates ads that matches form and function of editorial.

#### **FACEBOOK ADVERTISING**

Take advantage of Facebook's extremely diverse user-base to find your exact demographic. We will create and build the newsfeed ad to draw in the customers you desire.

#### **GEO-FENCING**

Reach your audience through apps and in browsers they already use with your advertising messages.

#### **OTT / CONNECTED TV**

Premium & scalable video across desktop, mobile websites, mobile applications, Outstream, and Connected TV devices.

WEBSITES POWERED BY STAR MEDIA

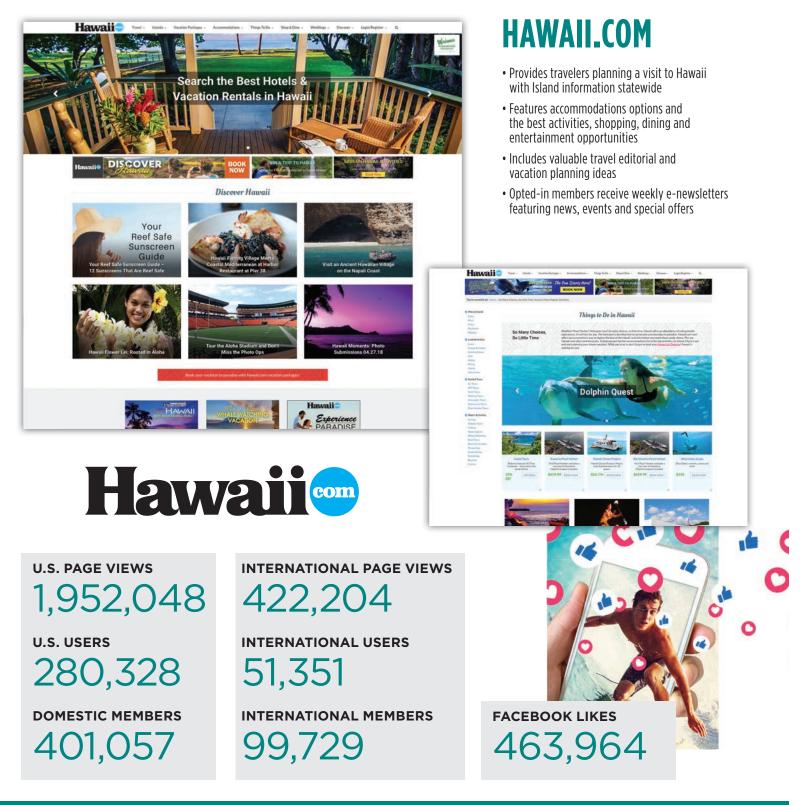


staradvertiser.com thegardenisland.com hawaiitribune-herald.com westhawaiitoday.com hawaii.com dining.staradvertiser.com hawaiirenovation.staradvertiser.com hawaiiwarriorworld.com hawaiiprepworld.com honolulustreetpulse.com 101thingstodo.com midweek.com midweekkauai.com hawaiiislandmidweek.com gokailuamagazine.com gokapoleimagazine.com hiluxury.com jobs.staradvertiser.com hawaiicars.com hawaiislandhomes.com digitalbillboardnetwork.com

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# ONLINE SERVICES



# local programming FACEBOOK LIVE



**Ryan Kalei Tsuji** and **Yunji de Nies** host Spotlight Hawaii, a series from the Honolulu Star-Advertiser that shines a spotlight on issues affecting the Hawaiian Islands.



A new live digital broadcast where host **Kiana Cayabyab** delivers the latest breaking news, sports and trending stories from the Honolulu Star-Advertiser.



Former University of Hawaii and Canadian Football League standout **Chad Owens** hosts a sports series that features insights, interviews, and commentary on the top local and national sports.











# LOCAL PROGRAMMING PODCASTS & SHOWS



Lanai Tabura and Brook Lee talk story with personalities from all different walks of life, from music, art to acting and community leaders. Makani Tabura and his extraordinary guests share knowledge of the Hawaiian culture and the importance of keeping island traditions alive. Advanced Sommelier **Chris Ramelb** with **Moani Hara** and **Hali'a Parish** bring on unique guests to discuss wine and how it pairs with their experiences.



**Chad Owens, Ryan Keomaka** and **Kiana Cayabyab** invite special guests from the sports world to "run it back" to their careers.



Anne Lee hosts special guests each week to learn about their experiences and insight into Hawaii's extraordinary food culture.



Big wave surfer, singer/songwriter **Makua Rothman**, sits down with some of Hawaii's biggest stars and talk about their careers.



Break a sweat with the **Hawaii Extreme Fitness** coaches in front of Diamond Head, the Mokulua Islands, the Koʻolaus, and other beautiful destinations. Get ready to crack a few cold ones with some of Hawaii's most influential craft brewers, bar and brewery owners, mixologists and more!

### **CONTACT US**

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Star 🛠 Advertiser

**Denise Ching** dching@staradvertiser.com (808) 529-4796

### **Oahu Publications Inc.**

Hawaii's Largest Media Company





Tribune Herald West Hawaii Today



**NEWSPAPERS:** HONOLULU STAR-ADVERTISER • THE GARDEN ISLAND HAWAII TRIBUNE-HERALD • WEST HAWAII TODAY • USA TODAY - HAWAII EDITION • MIDWEEK MAGAZINES: HILUXURY • KAKA'AKO VERT • GO KAILUA • GO KAPOLEI • KAHALA LIFE DRIVE MAGAZINE • 101 THINGS TO DO • ONE-SIX KAIMUKI TO KAHALA WEBSITES: STARADVERTISER.COM • HAWAII TRIBUNE-HERALD.COM THEGARDENISLAND.COM • WESTHAWAIITODAY.COM • HAWAII.COM FACEBOOK LIVE: SPOTLIGHT HAWAII • STAR NEWS LIVE • CO2 RUN DOWN PODCASTS: IT'S A HAWAII THING • CULTURISED • WINE & .... • RUNNIN' IT BACK KAHUA • WHERE HAWAII EATS • HAWAII EXTREME FITNESS • THE ART OF BEER OTHER SERVICES: OAHU MEDIA GROUP • STAR EVENTS • STAR MEDIA (DIGITAL SERVICES) STAR MERCHANT SERVICES • DIGITAL BILLBOARD NETWORK